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Pavit Arora

ASSOCIATE

Pavit Arora focuses her practice on international trade with an emphasis on export controls, economic sanctions, and US imports. She has worked with clients in a wide variety of industries, including aerospace and defense, automotive, oil and gas, manufacturing, electronics, medical devices, pharmaceuticals, textiles and apparel, and telecommunications. Originally from Massachusetts, Pavit is resident in the Firm's Fort Lauderdale office.

Pavit's trade counselling experience includes leading comprehensive export control risk assessments and developing trade compliance policies and manuals focused on the Export Administration Regulations (EAR), the International Traffic in Arms Regulations (ITAR), and sanctions regulations administered and enforced by the Office of Foreign Assets Control (OFAC). She has also conducted trade due diligence, country of origin determinations, valuation analyses, anti-forced labor mapping, as well as HTSUS and Schedule B/HTS Code classification analyses. Pavit's trade advocacy includes preparing disclosures, petitions, and responses to various government agency actions, including those taken by US Customs and Border Protection (CBP), the Bureau of Industry and Security (BIS), the US Food and Drug Administration (FDA), the US International Trade Commission (USITC), and the US Department of Agriculture (USDA).

Often integrating her knowledge of international trade laws and regulations, Pavit also prepares and advising clients on a broad range of international and domestic commercial agreements, such as Master Services Agreements, Manufacturing Agreements, Supply Agreements, and Powers of Attorney.

Admissions & Certifications

Florida
Massachusetts

Education

J.D., concentration in business and commercial law, Northeastern University
Honors and Activities:

- *Northeastern University Law Review*, Associate Editor
- Intern, Massachusetts Attorney General's Office, Human Trafficking Division
- South Asian Law Students Association, Executive Board Member
- International Trade Law, Research Assistant
- Legal Research and Writing, Teaching Assistant

B.S., Business Administration, Northeastern University
Honors and Activities:

- Dean's List (2014-2018)
- Recipient of the Pixability Scholarship Award
- Recipient of the Student Leadership Access Award

Prior Experience

International Trade Senior Associate, KPMG

Languages

Hindi (Spoken Fluency)

Punjabi (Spoken Fluency)

Thought Leadership

Presentations

Evolving Compliance Programs for Trading with Russia, Co-author, 22 Exp. Compliance Manager 9 (2022)

Presenter, *Sanctions, Export Controls, Foreign Nationals, Due Diligence, and Transshipment*, Ohio and Ireland Client Training, July 2024

Presenter, *Sanctions, Export Controls, and Customer Due Diligence*, Massachusetts and Netherlands Client Training, July 2024

Presenter, *Export Controls, Sanctions, and FCPA*, California Client Training, April 2024

Presenter, *Export Documentation: SLIs, EEI Filings, and CIs*, Maryland and Massachusetts Client Training January 2024

Presenter, *HTS Classification*, Massachusetts and New York Consulting Firm Training, July 2023

Presenter, *Duty Savings: First Sale for Export*, California, Massachusetts, Michigan, New York, Texas Client Training, February 2023

Presenter, *FDA Importations in the Pharmaceutical Industry*, Maryland and Massachusetts Client Training, December 2022

Presenter, *First Sale for Export*, Massachusetts Consulting Firm Training, January 2022

Professional Memberships & Associations

Boston Bar Association, International Law Section

Customs and International Trade Bar Association (CITBA)

The Florida Bar, International Law Section

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