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Admissions & Certifications

Australia
New York

Education

LL.M., International Law, The University of Sydney

Graduate Diploma in Legal Practice, Australian National University

LL.B., Macquarie University

Diploma of Education, Macquarie University

B.A., Macquarie University

Rachel Small

COUNSEL

Rachel Small brings more than 15 years of government, defense-industry, and private-practice experience advising clients on US and international export controls, sanctions, and national security regulatory matters. She counsels companies across the defense, aerospace, and technology sectors on compliance with the ITAR, the EAR, and OFAC sanctions regimes, offering practical, risk-focused guidance tailored to complex operational environments.

Rachel assists clients with internal investigations, voluntary disclosures, jurisdiction and classification analyses, and compliance program development. She regularly supports organizations in navigating multi-agency regulatory frameworks, managing cross-border technology and data issues, and addressing evolving global trade and national security risks.

Her government experience includes significant regulatory and enforcement roles in the United States and Australia. In the US, Rachel served with the Department of State's Directorate of Defense Trade Controls (DDTC), where she worked on licensing, compliance, and enforcement matters involving defense articles, technical data, and defense services. Rachel also served as a Sanctions Enforcement Officer at the Department of the Treasury's Office of Foreign Assets Control (OFAC), where she handled investigations involving U.S. economic sanctions laws.

In Australia, Rachel held several legal and policy roles, including serving as a Senior Attorney in the International Criminal Law Division of the Australian Attorney-General's Department. Her cross-jurisdictional experience provides a well-rounded international perspective on regulatory interpretation, enforcement priorities, and practical compliance governance.

Most recently, Rachel served as Assistant General Counsel for Global Trade at Leidos, advising a multinational defense contractor on export controls, sanctions compliance, and national security regulatory obligations.

She holds a Master of Laws in International Law and is admitted to practice in both New York and Australia.

Thought Leadership

Publications

Co-Author, International Trade Industry Update, *Trade Compliance Alert: ITAR Proposed Rule to Revise Definition of "Defense Services" + Associated Licensing Requirements*, Fluet, August 2024

Co-Author, International Trade Industry Update, *Trade Compliance Alert: Proposed ITAR Exemption for U.S.-UK-Australia Defense Trade Unveiled*, Fluet, May 2024

Co-Author, *10 Key Considerations for GovCon Employers When Staffing Contracts*, Fluet May 2023

Co-AuthorCo-Author, International Business & Trade, 5 Things Defense Contractors Need to Know About DoD's Proposed Expansion of FOCI Requirements, Yormick Law, June 2026

Co-Author, International Business & Trade, BIS Enforcement Action Highlights Risks in De Minimis Calculations for Foreign-Made Items, Yormick Law, April 2026

Prior Experience

Assistant General Counsel, Global Trade, Leidos

National Security Attorney, Fluet

Policy Analyst (US Department of State), DNI (Delaware Nation Industries)

Regulatory and Multilateral Affairs Analyst (US Department of State), Muscogee International, LLC

Export Controls Project Manager (US Department of Homeland Security), BAI, Inc.

Sanctions Enforcement Officer, US Department of Treasury, Office of Foreign Assets Control

Compliance Specialist, Enforcement Division, US Department of State, Directorate of Defense Trade Controls

Senior Attorney, Criminal Law Division, Attorney-General's Department, Australia

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